

Table D
2003 Utah Market Share Report
INDUSTRIAL LIFE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Liberty Life Ins Co	34.18%	\$2,195
2	American Gen Life & Acc Ins Co	25.57%	\$1,642
3	American Natl Ins Co	24.18%	\$1,553
4	Fortis Benefits Ins Co	10.26%	\$659
5	Monumental Life Ins Co	3.85%	\$247
6	Liberty Natl Life Ins Co	1.00%	\$64
7	GE Life And Annuity Assur Co	0.42%	\$27
8	Boston Mut Life Ins Co	0.28%	\$18
9	Western & Southern Life Ins Co	0.16%	\$10
10	Unity Mut Life Ins Co	0.11%	\$7
TOTAL FOR TOP 10 RANKED INSURERS		100.00%	\$6,422
TOTAL FOR ALL 10 INSURERS WRITING THIS LINE		100.00%	\$6,422